

We would now like to you to provide some details about the medicines contained in the table below.

Q1. Generic name, dosage form and strength	Q2. Medicine type	Q3. Brand or product name	Q4. Recommended pack size	Q5. Is the drug available? IF NO, GO TO NEXT ROW	Q6. Pack Size in stock	Q7. Name of manufacturer	Q8. Is this a locally manufactured or imported drug? IF LOCALLY MANUFACTURED >Q12	Q9. IMPORTED DRUGS ONLY Where do you mainly import this drug from? LEAVE BLANK IF NOT IMPORTED	Q10. IMPORTED DRUGS ONLY What is the landing cost of this drug? (ZMK)	Q11. IMPORTED DRUGS ONLY What is your selling price of this drug? GO TO NEXT DRUG	Q12. LOCAL DRUGS ONLY What is your Selling price of this medicine? (ZMK) RECORD "FREE" IF DRUG IS GIVEN FREELY
Amoxicillin, 125mg suspension	Original Brand		100ml								
	Lowest priced generic equivalent										
Amoxicillin, 250mg tab/cap	Original Brand		15								
	Lowest priced generic equivalent										

Ampicillin, 250mg cap	Original Brand		15								
	Lowest priced generic equivalent										
Benzyl penicillin 5, MU injection	Original Brand		vial								
	Lowest priced generic equivalent										
Benzathine penicillin 2.4 MU injection	Original Brand		vial								
	Lowest priced generic equivalent										
Ceftioxone sodium 1gm injection	Original Brand		vial								
	Lowest priced generic equivalent										
Ciprofloxacin 250mg tab	Original Brand		10								
	Lowest priced generic equivalent										

Cloxacillin 250mg cap	Original Brand		20								
	Lowest priced generic equivalent										
Co-trimoxazole 120mg tab	Original Brand		10								
	Lowest priced generic equivalent										
Doxycycline 100mg tab	Original Brand		7								
	Lowest priced generic equivalent										
Erythromycin 250mg tab	Original Brand		20								
	Lowest priced generic equivalent										
Gentamycin 40mg/ml 2ml amp injection	Original Brand		vial								
	Lowest priced generic equivalent										

Metronidazole 200mg tab	Original Brand		15									
	Lowest priced generic equivalent											
Nalidixic acid 500mg tab	Original Brand		20									
	Lowest priced generic equivalent											
Phenoxymethyl penicillin 250mg tabb	Original Brand		20									
	Lowest priced generic equivalent											
Acetylsalicylic acid 300mg tab	Original Brand		9									
	Lowest priced generic equivalent											
Diclofenac 50mg tab	Original Brand		10									
	Lowest priced generic equivalent											

Ibuprofen 200mg tab	Original Brand		9									
	Lowest priced generic equivalent											
Paracetamol 500mg tab	Original Brand		9									
	Lowest priced generic equivalent											
Clotrimazole 1% cream	Original Brand		20g									
	Lowest priced generic equivalent											
Nystatin pessaries 100,00IU	Original Brand		14									
	Lowest priced generic equivalent											
Fluconazole 200mg tab/cap	Original Brand		14									

	Lowest priced generic equivalent																			
Ketoconazole 200mg tab	Original Brand		10																	
	Lowest priced generic equivalent																			
Artemether/lumefantrine 20/120mg tab	Original Brand		24																	
	Lowest priced generic equivalent																			
Quinine 600mg tab	Original Brand		15																	
	Lowest priced generic equivalent																			
Sulfadoxine/pyrimethamine 500/25mg tab	Original Brand		3																	
	Lowest priced generic equivalent																			
Acyclovir 200mg	Original		25																	

tab	Brand		25								
	Lowest priced generic equivalent										
Albendazole 400mg tab	Original Brand		6								
	Lowest priced generic equivalent										
Adrenalin 1:10,000(0.01%) injection	Original Brand		ampoule								
	Lowest priced generic equivalent										
Carbamazepine 200mg tab	Original Brand		10								
	Lowest priced generic equivalent										
Chlopheniramine 4mg tab	Original Brand		6								
	Lowest priced generic										

	equivalent										
Cimetidine 200mg tab	Original Brand		10								
	Lowest priced generic equivalent										
Dextrose 50% 20ml ampoule	Original Brand		vial								
	Lowest priced generic equivalent										
Ergometrine 0.5mg/ml 1ml ampoule	Original Brand		ampou le								
	Lowest priced generic equivalent										
Ferrous sulphate 200mg tab	Original Brand		15								
	Lowest priced generic equivalent										
Folic acid 5mg	Original		10								

tab	Brand		10								
	Lowest priced generic equivalent										
Frusemide 40mg tab	Original Brand		10								
	Lowest priced generic equivalent										
Glibenclamide 5mg tab	Original Brand		60								
	Lowest priced generic equivalent										
Laevonogestrone +oestrogen tab	Original Brand		30								
	Lowest priced generic equivalent										
Mebendazole 100mg tab	Original Brand		5								
	Lowest priced generic equivalent										

Nystatin 100.000 iu suspension	Original Brand		100ml									
	Lowest priced generic equivalent											
Lignocaine 1% injection	Original Brand		vial									
	Lowest priced generic equivalent											
Oxytocin 10 IU/ml injection	Original Brand		ampoule									
	Lowest priced generic equivalent											
Propranolol 40mg tab	Original Brand		100									
	Lowest priced generic equivalent											
Sodium chloride 0.9% IVF	Original Brand		1 liter									
	Lowest priced generic equivalent											

Ringers lactate IVF	Original Brand		1 liter									
	Lowest priced generic equivalent											
Chloramphenicol 250mg cap	Original Brand		20									
	Lowest priced generic equivalent											
Chloramphenicol 1gm injection	Original Brand		vial									
	Lowest priced generic equivalent											

Q13. Of the medicines listed in the table above, name at least 5 that are likely to expire before being bought, and the frequency of expiry.

No.	Generic name	Very frequently	Frequently	Not frequently

1				
2				
3				
4				
5				

Q14. In terms of pricing, what action(s) do you take when a drug is nearing its expiry date?

1. We reduce the price
2. The price remains the same
3. We stop selling it
4. Other (specify) _____

Q15. What do you do with unsold expired drugs?

1. Continue selling them

2. Remove from stock/Stop selling them
3. Reduce the price
4. Other (specify) _____

THANK YOU VERY MUCH FOR YOUR TIME

DRAFT
